



News Release

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Startel and Professional Teledata Announce Merger

The combination of two premier organizations results in multiple best in class products and superior customer support for the TAS industry

Irvine, CA and Manchester, NH – September 3, 2015 – [Startel Corporation](#), a provider of [unified business communications](#) for contact centers and telephone answering services (TAS), today announced its merger with [Professional Teledata](#), a pioneer in [order entry](#), billing management and hosted and premise-based solutions for call centers. Effective September 2, 2015, Professional Teledata is now a wholly owned independent subsidiary of Startel.

The companies have a relationship that dates back more than 30 years, serving the TAS industry and many of its joint customers. With this merger, the combined organization expands its product offerings to broader markets while enhancing overall technical expertise, increasing customer service availability and adding depth to the leadership team. This merger is a win-win for both organizations, as well as its combined customer base and the entire TAS industry.

“We are very excited about Startel and Professional Teledata coming together,” said Bill Lane, president and CEO of Startel. “We look forward to joining teams, and leveraging the resources, capabilities and technical expertise of the combined companies to provide a higher level of customer support and greater breadth of product offerings to the marketplace.”

“Given our long relationship and shared vision of providing telephone answering services and contact centers with solutions to improve efficiency and increase revenue, combining companies seemed like a natural fit,” said Pat Kalik, president of Professional Teledata. “We are thrilled with the merger; it is a positive development for both organizations, customer bases and employees.”

The companies’ offices will remain open in Irvine, California and Manchester, New Hampshire. Three principals of Professional Teledata, including Jim Graham, Alan Hartmann and Pat Kalik, will join the senior management team of Startel to lead the combined company.

About Professional Teledata

Professional Teledata is a technology provider, and pioneer, to the telephone answering service (TAS) industry. For over 30 years, the company has developed products and services focused on improving user productivity and efficiency. Today, the company offers the TAS industry with a complete hosted or premise-based turnkey solution that includes voice logging, faxing services, order entry, secure messaging, billing services, customer web portal, and more. For more information, contact Professional Teledata at 800.344.9944, or visit www.professionalteledata.com.

About Startel Corporation

Startel is a leading provider of unified communications, business process automation, and performance management solutions and services. Since its founding in 1980, Startel has established a loyal customer base from a variety of industries, including contact centers, education, government, healthcare, insurance, telephone answering service and utilities. Startel leverages its unique solutions and industry knowledge and experience to empower organizations to improve agent productivity, reduce operating costs and increase revenues. For more information, contact Startel at 949.863.8776, or visit www.startel.com.